

SALES MANAGER

ARLINGTON RESORT HOTEL & SPA

Solicit group business for the hotel through creative and selective selling. Meet or exceed planned revenue objectives for occupancy and average daily rate.

Job Description

- * Have knowledge of entertainment and special events scheduled in the hotel.
- * Excellent knowledge or the ability to learn Delphi Account Management System.
- * Attends trade shows, association meetings and conventions as requested by Director of Sales.
- * May serve as convention adviser or coordinator during function to minimize confusion and resolve problems.
- * Produce monthly reports and sales forecasts.

Send resume to Human Resources at humanresources@arlingtonhotel.com and/or call her direct line at 501-609-2555.